



JOB OFFER

JOB TITLE	Junior Proposal Engineer
BU / LOCATION	Warsaw office, ul. Szturmowa 2a
REPORTS TO	PWS Europe Proposals Manager
About Emerson :	https://www.emerson.com/en-us/careers

SUMMARY OF ROLE

- The Junior Proposal Engineer is a member of the European Proposal Team, which undertakes the technical offers, cost calculation and sales support of Power and Water Solutions (PWS) projects within Europe.

PRINCIPLE JOB RESPONSIBILITIES

- Analyse customer's C&I Requests for Quotation for power plant automation solutions
- Cooperate with Sales Engineers and customers for the scope clarification
- Perform site survey visits for scope and solution clarification
- Define the optimal C&I solution for the pursuing project
- Prepare technical proposals, create necessary documents
- Calculate and analyse project costs for both budgetary and firm offers
- Define and prepare of Requests for Quotation for subcontractors
- Cooperate with other Emerson departments for scope and costs definition
- Active participation in the technical meetings with the Customers and Subcontractors
- Contracts take-over to engineering department



REQUIRED QUALIFICATIONS AND EXPERIENCE:

- University degree in an Engineering discipline (Automation, Electrical, Telecoms) or final year students
- Experience in the Automation and/or Energy industry
- Power generation technology familiarization
- Knowledge of Process Control and Instrumentation
 - DCS / ESD / SCADA / PLC class of the systems
 - field instruments and devices
- Ability to travel for a few days meetings mostly within European countries
- Fluent in Polish and English
- Experience in projects budgets preparation, technical offering, technical sales support, sales of the complex C&I solutions is a plus
- Good communication in another European language (French, Italian, Spanish, Ukrainian) will be a plus

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